

Message Text

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PAGE 01 MOSCOW 09024 301536Z

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ACTION EB-05

INFO OCT-01 EUR-06 ADP-00 RSR-01 RSC-01 /014 W

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R 301519Z JUL 73

FM AMEMBASSY MOSCOW

TO USDOC WASHDC

INFO SECSTATE WASHDC 770

UNCLAS MOSCOW 9024

E.O. 11652: N/A

TAGS: BEXP UR

SUBJ: MASHSTROY USA

REF: USDOC 10225

1. EMBASSY FORWARDED LITERATURE RECEIVED FROM COMPANIES INTERESTED IN PARTICIPATING IN SUBJECT EXHIBIT TO V/O STANKOIMPORT, FOREIGN TRADE ORGANIZATION MOST DIRECTLY CONCERNED, FOR CONSIDERATION OF INTEREST IN EARLY JULY. IN FOLLOW-UP TELECON JULY 27, HOWEVER, STANKOIMPORT DEPUTY CHAIRMAN IGANTYEV STATED HE WAS NOT IN POSITION TO GIVE INDICATION OF SPECIFIC INTEREST IN ANY INDIVIDUAL COMPANIES, NOTING ONLY THAT "ALL CONTEMPORARY MACHINE TOOL EQUIPMENT OF ANY TYPE IS OF INTEREST TO US." HE THEN SUGGESTED THAT EMBASSY CONTACT STATE COMMITTEE FOR SCIENCE AND TECHNOLOGY ON MATTER AND OFFERED TO RETURN COMPANY LITERATURE FOR THIS PURPOSE.

2. COMMENT: EMBASSY WILL FORWARD LITERATURE TO STATE COMMITTEE WHEN RECEIVED FROM STANKOIMPORT BUT IS DOUBTFUL THAT COMMITTEE WILL BE ANY MORE FORTHCOMING. SIMILAR ATTEMPTS TO ELICIT EXPRESSION OF SOVIET INTEREST IN GIVEN COMPANIES OR PRODUCT LINES HAVE BEEN UNSUCCESSFUL IN PAST, AND PROBLEM REMAINS ONE OF MAJOR DIFFICULTIES IN STAGING EXHIBITIONS OR TRADE MISSIONS IN USSR. BEST COURSE OF ACTION, THEREFORE, IS PROBABLY TO ADVISE THOSE COMPANIES MOST SERIOUSLY INTERESTED TO PROCEED WITH PLANS FOR PARTICIPATING EVEN WITHOUT SPECIFIC INDICATION OF

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SOVIET INTEREST IN ADVANCE.

DUBS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 30 JUL 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973MOSCOW09024
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t1973073/aaaaacem.tel
Line Count: 62
Locator: TEXT ON-LINE
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: izenbei0
Review Comment: n/a
Review Content Flags:
Review Date: 18 DEC 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <18-Dec-2001 by phillir0>; APPROVED <13 MAR 2002 by izenbei0>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MASHSTROY USA
TAGS: BEXP, UR
To: WASHDC SECSTATE WASHDC
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005